



12th BIO.NRW Business Angel Congress

Investment Criteria: How do Investors think –
get a grip on their decision-making

March, 7th 2023

place to be, Rolandstraße 44, 40476 Düsseldorf

<https://bio.nrw.de/events/12-bio-nrw-business-angel-congress>

12:30 p.m. **Registration and Fingerfood**

01:00 p.m. **Welcome and Keynote**

Ministerin Mona Neubaur,

Ministry for Economic Affairs, Industry, Climate Action and Energy of the State of North Rhine Westphalia

Short introduction

Dr. Bernward Garthoff,

BIO Clustermanagement NRW GmbH, Düsseldorf

01:30 p.m.

SESSION 1: Investment Criteria:

What triggers diverse kinds of investors?

View of

↳ **the BA:** **Rainer Christine, Business Angel ZIRKEL**
BIO.NRW, Düsseldorf und Managing
Partner, Earlybird Venture Capital, Köln

↳ **the PE/VC:** **Matthias von Behr, Director,**
ARCHIMED SAS, Lyon

↳ **Corporate VC:** **Jens Busse, Investment Director,**
Evonik Corp VC, Essen

↳ **HTGF:** **Dr. Caroline Fichtner,**
High-Tech Gründerfonds, Bonn

↳ **NRW.Bank:** **Dr. Aristotelis Nastos, Head of Life**
Sciences & Cleantech, NRW.Bank, Düsseldorf

02:30 p.m.

Coffee Break

02:50 p.m.

SESSION 2: Governmental Aspects in Investment:
too much or too little of a political impact?

↳ **EU:** **Dr. Cornelius Schmaltz, Head of Unit EIC**
Accelerator, European Innovation Council
and SME Agency (EISMEA), Brussels

↳ **EIT Health:** **Dr. Christina Hertel, Head of Asset**
Management & Senior Program Manager -
Gold Track, InvestHealth, EIT H, Munich/
Brussels

↳ **FR Germany:** **Rafael Laguna de la Vera, SPRIND GmbH,**
Leipzig

03:35 p.m.

PODIUM 1: How much of a sprint will do for Germany to catch up? And for the EU?

Discussions with:

- ↘ **Matthias von Behr**, Director, ARCHIMED SAS, Lyon
- ↘ **Roland Oetker**, Business Angel ZIRKEL BIO.NRW, Düsseldorf, ROI Verwaltungsgesellschaft mbH
- ↘ **Dr. Cornelius Schmaltz**, Head of Unit EIC Accelerator, European Innovation Council and SME Agency (EISMEA), Brussels
- ↘ **Rafael Laguna de la Vera**, SPRIND GmbH, Leipzig
- ↘ **Johannes Velling**, Director General "Digitalization and Startups", MWIKE, Düsseldorf

04:10 p.m.

Coffee Break

04:30 p.m.

SESSION 3: Regional Aspects, Funding of Innovation and Criteria for it

Key drivers for funding life sciences companies

Marc L. Holtorf, Fachanwalt für Gewerblichen Rechtsschutz, Head of German Risk Advisory Services

Dr. Anke Empting, Head of German Public & Regulatory, Pinsent Masons Rechtsanwälte Steuerberater Solicitors Partnerschaft mbB, Munich/Düsseldorf

LifeHub Monheim – A German pivot for the global Open Innovation strategy of Bayer CropScience

Dr. Karl Collins, Bayer CropScience AG, LifeHub Monheim Initiative, Monheim

The IP patchwork approach for life science investments: More than the sum of individual IP parts?

Dr. Anna Katharina Heide, LL.M. RUHR-IP Patentanwälte, Essen

05:15 p.m.

PODIUM 2: Novel ways of investing and funding innovations: the optimized translation in life sciences?!

Discussions with:

- ↘ **Joris Mortelmans**, Partner/CFO, Heran Partners BV, Antwerp
- ↘ **Bert Klebl**, Managing Director and Chief Scientific Officer, Lead Discovery Center GmbH and Managing Partner, KHAN Technology Transfer Fund GmbH & Co.KG, Dortmund
- ↘ **Carl von Halem**, CFO, Xlife Sciences AG, Zürich
- ↘ **Raphael Dumain**, Head of Innovation Sourcing and Partnership Management, Bayer CropScience AG, R+D, Monheim
- ↘ **Prof. Dr. Oliver Brüstle**, Institute of Reconstructive Neurobiology, Universitätsklinikum Bonn and Managing Director, Head of Cellomics Platform, Life and Brain GmbH, Bonn

06:00 p.m.

End of lectures

07:00 p.m.

Meeting Dinner

The times are preliminary and can still be changed

REGISTRATION

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Registrations must be received in writing – via e-mail
drache@bioclustermanagement.de or online formular
<https://bio.nrw.de/events/12-bio-nrw-business-angel-congress/>

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