



## 12<sup>th</sup> BIO.NRW Business Angel Congress

Investment Criteria: How do Investors think –  
get a grip on their decision-making

March, 7<sup>th</sup> 2023

place to be, Rolandstraße 44, 40476 Düsseldorf

<https://bio.nrw.de/events/12-bio-nrw-business-angel-congress>

**12:30 p.m.**      **Registration and Fingerfood**

**01:00 p.m.**      **Welcome and Keynote**

**Ministerin Mona Neubaur,**

Ministry for Economic Affairs, Industry, Climate Action and Energy of the State of North Rhine Westphalia

**Short introduction**

**Dr. Bernward Garthoff,**

BIO Clustermanagement NRW GmbH, Düsseldorf

**01:30 p.m.**      **SESSION 1: Investment Criteria:  
What triggers diverse kinds of investors?**

**View of**

↳ **the BA:**      **Prof. Dr. Detlev Riesner,** Business Angel  
ZIRKEL BIO.NRW, Düsseldorf

↳ **the PE/VC:**      **Matthias von Behr,** Director,  
ARCHIMED SAS, Lyon

↳ **Corporate VC:** **Jens Busse,** Investment Director,  
Evonik Corp VC, Essen

↳ **HTGF:**      **Dr. Caroline Fichtner,**  
High-Tech Gründerfonds, Bonn

↳ **NRW.Bank:**      **Dr. Aristotelis Nastos,** Head of Life  
Sciences & Cleantech, NRW.Bank, Düsseldorf

**02:30 p.m.**      **Coffee Break**

**02:50 p.m.**      **SESSION 2: Governmental Aspects in Investment:  
too much or too little of a political impact?**

↳ **EU:**      **Dr. Cornelius Schmaltz,** Head of Unit EIC  
Accelerator, European Innovation Council  
and SME Agency (EISMEA), Brussels

↳ **EIT Health:**      **Dr. Christina Hertel,** Head of Asset  
Management & Senior Program Manager -  
Gold Track, InvestHealth, EIT H, Munich/  
Brussels

↳ **FR Germany:**      **Rafael Laguna de la Vera,** SPRIND GmbH,  
Leipzig

03:35 p.m.

**PODIUM 1: How much of a sprint will do for Germany to catch up? And for the EU?**

**Discussions with:**

- ↘ **Matthias von Behr**, Director, ARCHIMED SAS, Lyon
- ↘ **Roland Oetker**, Business Angel ZIRKEL BIO.NRW, Düsseldorf, ROI Verwaltungsgesellschaft mbH
- ↘ **Dr. Cornelius Schmaltz**, Head of Unit EIC Accelerator, European Innovation Council and SME Agency (EISMEA), Brussels
- ↘ **Rafael Laguna de la Vera**, SPRIND GmbH, Leipzig
- ↘ **Johannes Velling**, Director General "Digitalization and Startups", MWIKE, Düsseldorf

04:10 p.m.

**Coffee Break**

04:30 p.m.

**SESSION 3: Regional Aspects, Funding of Innovation and Criteria for it**

**Key drivers for funding life sciences companies**

**Marc L. Holtorf**, Fachanwalt für Gewerblichen Rechtsschutz, Head of German Risk Advisory Services

**Dr. Anke Empting**, Head of German Public & Regulatory, Pinsent Masons Rechtsanwälte Steuerberater Solicitors Partnerschaft mbB, Munich/Düsseldorf

**LifeHub Monheim – A German pivot for the global Open Innovation strategy of Bayer CropScience**

**Dr. Karl Collins**, Bayer CropScience AG, LifeHub Monheim Initiative, Monheim

**The IP patchwork approach for life science investments: More than the sum of individual IP parts?**

**Dr. Anna Katharina Heide**, RUHR-IP Patentanwälte, Essen

**05:15 p.m.**

**PODIUM 3: Novel ways of investing and funding innovations: the optimized translation in life sciences?!**

**Discussions with:**

- ↘ **Joris Mortelmans**, Partner/CFO, Heran Partners BV, Antwerp
- ↘ **Bert Klebl**, Managing Director and Chief Scientific Officer, Lead Discovery Center GmbH and Managing Partner, KHAN Technology Transfer Fund GmbH & Co.KG, Dortmund
- ↘ **Oliver Baumann**, CEO, Xlife Sciences AG, Zürich
- ↘ **Raphael Dumain**, Head of Innovation Sourcing and Partnership Management, Bayer CropScience AG, R+D, Monheim
- ↘ **Prof. Dr. Oliver Brüstle**, Institute of Reconstructive Neurobiology, Universitätsklinikum Bonn and Managing Director, Head of Cellomics Platform, Life and Brain GmbH, Bonn

**06:00 p.m.**

**End of lectures**

**07:00 p.m.**

**Meeting Dinner**

*The times are preliminary and can still be changed*

# REGISTRATION

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Registrations must be received in writing – via e-mail  
[drache@bioclustermanagement.de](mailto:drache@bioclustermanagement.de) or online formular  
<https://bio.nrw.de/events/12-bio-nrw-business-angel-congress/>

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